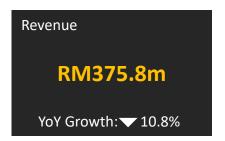


1H18 highlights



as at 30 September 2017

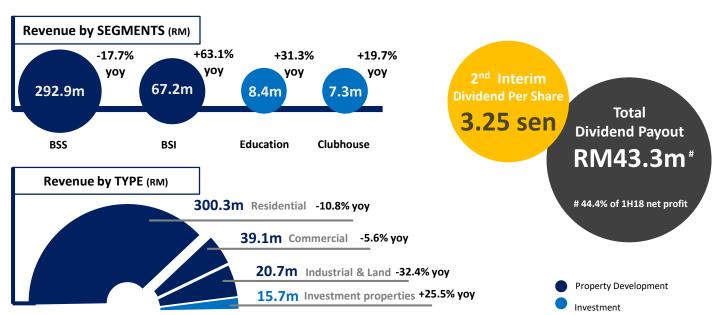




Net Profit Attributable to Equity Holders

RM97.4m

YoY Growth: ▼1.0%



Operations Review

as at 30 September 2017



RM644.7 million

worth of properties sold in 1H18







RM2.4 billion



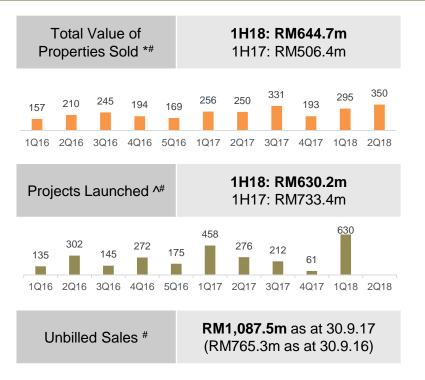
AVERAGE TAKE-UP RATE

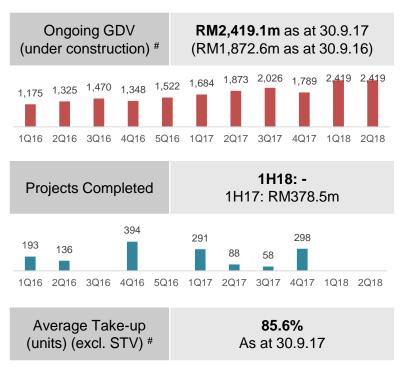




Resilient demand for BSS and BSI properties... unbilled sales surpasses RM1 billion mark







Commendable new sales recorded despite challenging period...



Bandar Sri Sendayan – Residential and Commercial Properties

- Total launches of RM467.6m in 1H18; more launches targeted for 2H18
- Recorded news sales of RM232.0m in 2Q18; RM429.7m in 1H18 (1H17: RM378.4m)
- Average take-up rate of 86.0% for ongoing projects
- Unbilled sales stood at RM776.8m as at 30 September 2017

		FY1	FY18			
RM 'm	1Q	2Q	3Q	4Q	1Q	2Q
Start-Quarter GDV	1,301.1	1,277.4	1,432.7	1,524.8	1,287.9	1,755.5
Less Completed Projects	290.7	-	58.4	297.5	-	-
Add New Launches	254.0	149.5	169.5	60.6	467.6	-
Add GDV Adjustment	13.0	5.8	-19.0		-	-
End-Quarter GDV	1,277.4	1,432.7	1,524.8	1,287.9	1,755.5	1,755.5
Start-Quarter Take-up	962.1	885.7	1,049.7	1,226.5	1,079.7	1,277.4
Add New Take-up	214.4	164.0	235.2	150.7	197.7	232.0
Less Completed Projects	290.7	-	58.4	297.5	-	-
End-Quarter Take-up	885.7	1,049.7	1,226.5	1,079.7	1,277.4	1,509.4
Take-up Rate	69.3%	73.3%	80.4%	83.8%	72.8%	86.0%
Unbilled Sales	533.1	579.6	671.2	629.2	679.4	776.8

1H18 Launches

Project Name	Туре	Units	GDV (RM 'm)
Suriaman 2	2-storey terrace houses	253	186.3
Hijayu (Resort Homes) (Phase 2)	2-storey terrace houses	129	97.6
Ara Sendayan (Phase 1A)	2-storey terrace houses	269	183.7

STV a preferred destination for high-tech industrial companies...



Bandar Sri Sendayan – Industrial Properties

Recorded news sales of RM45.3m in 2Q18, comprising 3 lots totaling 24 acres;
 RM55.6m in 1H18 comprising 5 lots totaling 29.8 acres



RM956.7m

in **ESTIMATED GDV**

78.5% TAKE-UP RATE

761.9 acres

NET SALEABLE LAND

RM86.7m

Net Saleable Land (STV & STP)

604.8 157.1
■ Total Land Sold in 2011 - 2017 (acres) ■ Balance Land (acres)

Project	Туре	Net saleable land (acres)	Units	Take-up rate	Est. GDV (RM 'm)	Status
Sendayan TechValley 1 & 2	Ind Lot	638.9	130	78.5%	786.7	Completed & Ready for Sale
Sendayan TechPark	Ind Lot	123.0	n/a	n/a	170.0	Site clearing and earthworks in progress
	Total	761.9	130	78.5%	956.7	

Occupants at STV (selected)













Strong take-up rate for BSI properties...



Bandar Seri Impian – Residential and Commercial Properties

- Total launches of RM162.5m in 1H18
- Recorded new sales of RM56.4m on ongoing projects in 2Q18; also recorded RM1.7 million new sales on previously completed project of Impiana Height (Phase 1) and Impiana Bayu 1
- Unbilled sales stood at RM188.5m as at 30 September 2017

		FY1	FY18			
RM 'm	1Q	2Q	3Q	4Q	1Q	2Q
Start-Quarter GDV	221.3	245.8	278.2	339.5	339.5	502.0
Less Completed Projects	-	87.8	-	-	-	-
Add New Launches	24.5	120.2	62.0	-	162.5	-
Add GDV Adjustment	-	-	-0.7	-	-	-
End-Quarter GDV	245.8	278.2	339.5	339.5	502.0	502.0
Start-Quarter Take-up	165.1	192.9	153.5	217.5	228.8	313.7
Add New Take-up	27.8	48.4	64.1	11.3	84.8	56.4
Less Completed Projects	-	87.8	-	-	-	-
End-Quarter Take-up	192.9	153.5	217.5	228.8	313.7	370.1
Take-up Rate	78.5%	55.2%	64.1%	67.4%	62.5%	73.7%
Unbilled Sales	107.6	122.6	152.5	144.4	165.5	188.5



1H18 Launches

Project Name	Туре	Units G (RM		
Impiana Damai	2-storey terrace houses	198	106.9	
Impiana Casa 3B	1-storey terrace houses	173	55.6	

Residensi SIGC represents Matrix Concepts' luxury marque... a premier resort-living residential development in Seremban



Residensi SIGC (Phase 1) - Residential Resort Living

- Launched in June 2016 with GDV of RM162m on 24.1 acres land; situated adjacent to the Seremban International Golf Club
- Recorded total new sales of RM64.5m since launch; RM14.1m in 2Q18
- Current take-up of 50.4%; unbilled sales of RM35.6m as at 30 September 2017



Development Info

Project Name	Туре	Units	GDV (RM 'm)
	2-storey terrace homes	70	
Residensi SIGC (Phase 1)	2-storey semi- detached homes	38	161.7
	2-storey bungalows	17	

Commenced construction of M.Carnegie in October 2016... targeting completion by mid-2018



M.Carnegie – Boutique Apartments

- Launched in June 2016 with GDV of AUD32.8m (est. RM101.8m)
- Group's maiden overseas project in a prime location near Melbourne CBD;
 with excellent availability of public amenities and connectivity
- Current take-up at 75%; targeting completion in 2QCY18
- Revenue to be recognized after project delivery in line with local regulations



Development Info

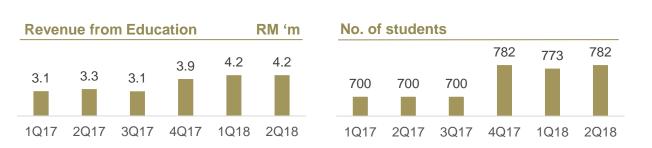
Project Name	Туре	Units	GDV (RM 'm)
M.Carnegie	Boutique apartments	52	101.8 (est.)

Growing international recognition as a reputable and top quality education provider... targeting to breach the 1,000 student mark in 2018



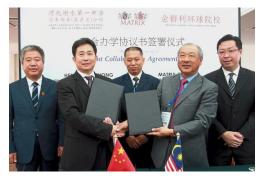
Matrix Global Schools

- 782 students enrolled as at 30 September 2017
- On 5 July 2016, entered into collaboration with Shanghai Zhangjiang Specialised College; MGS to receive at least 300 students in 2017-2019 for 18-month preparatory programme
- On 17 September 2017, entered into collaboration with Hengshui Yizong Education Group Sdn Bhd
 - MGS to receive at least 200 students annually from China's Hengshui No.1 High School over the next three years





Signing ceremony with Shanghai Zhangjiang Specialised College



Signing ceremony with Hebei Hengshui No. 1 High School

Revenue contribution from clubhouse increasing in line with growing club patronage...



d'Tempat Country Club

- Recognized as a leading lifestyle and entertainment venue in Seremban
- Event/banquet hall seeing excellent booking rates throughout the year for private events
- Expecting higher revenue on increasing popularity of F&B outlets and leisure amenities among BSS and Seremban population
- Ongoing renovations to increase number of F&B outlets to cater to growing demand

Revenu	Revenue from Clubhouse								
3.3	2.8	5.2	2.5	4.1	3.2				
1Q17	2Q17	3Q17	4Q17	1Q18	2Q18				





Substantial growth in 2Q18 net profit on the back of higher residential property sales...



Financial Highlights

- Group recorded 11.5% growth in 2Q18 net profit to RM51.8 million despite lower revenue; attributed primarily to enhanced gross profit margin from sales of higher-premium residential projects
- 1H18 net profit performance slightly dampened due to lower revenue recognition from industrial properties

2Q18	2Q17	Change	RM 'm	1H18 to 30.9.17	1H17 to 30.9.16	Change
202.9	224.9	-9.8%	Revenue	375.8	421.1	-10.8%
108.8	94.3	15.4%	Gross Profit	210.8	199.9	5.4%
53.6%	41.9%	11.7 pt	Gross Profit margin	56.1%	47.5%	8.6 pt
74.1	65.8	12.6%	EBITDA	140.4	139.0	1.0%
36.5%	29.3%	7.3 pt	EBITDA margin	37.4%	33.0%	4.4 pt
71.0	62.8	13.0%	PBT	133.0	133.3	-0.2%
35.0%	27.9%	7.1 pt	PBT margin	35.4%	31.6%	3.7 pt
51.8	46.5	11.5%	PATMI	97.4	98.4	-1.0%
25.5%	20.7%	4.9 pt	Net margin	25.9%	23.4%	2.5 pt
8.6	8.2	5.4%	Basic EPS (sen)	16.5	17.4	-4.9%

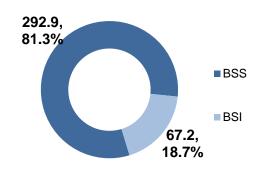


Income Statement

BSS saw slower stage of completion in 2Q18... recorded significantly higher revenue contribution from BSI properties







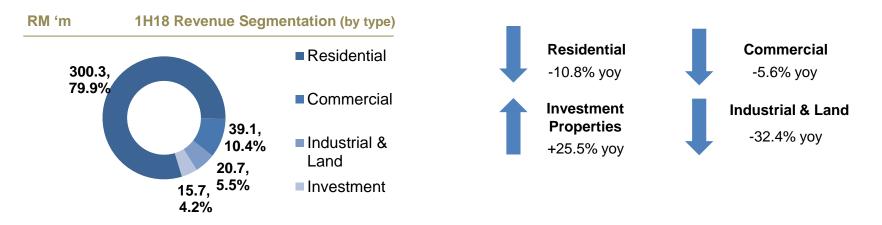




Location	1Q FY17		2Q F	Y17	3Q F	Y17	4Q F	Y17	1Q F	-Y18	2Q F	2Q FY18		
Location	RM 'm	%	RM 'm	%	RM 'm	%	RM 'm	%	RM 'm	%	RM 'm	%		
NS														
BSS	158.3	83.4%	197.4	90.2%	147.8	77.9%	114.9	74.2%	152.8	92.8%	140.1	71.7%		
Others	0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	0%		
Johor														
BSI	19.8	10.4%	21.4	9.8%	41.9	22.1%	40.0	25.8%	11.8	7.2%	55.4	28.3%		
Land sales	11.7	6%	0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	0%		
Total	189.8	100%	218.8	100%	189.7	100%	154.9	100%	164.6	100%	195.5	100%		

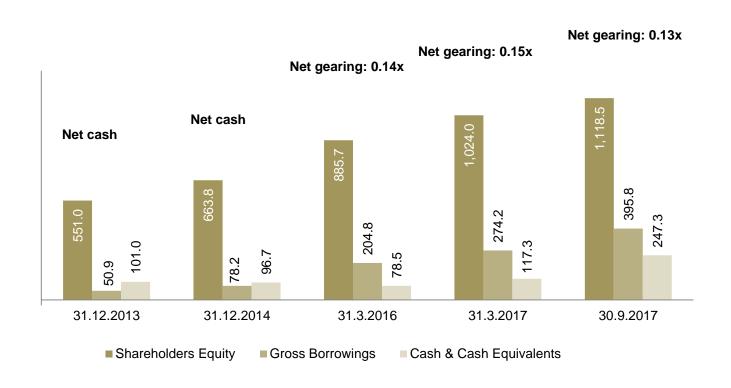
Lower contribution from developments primarily due to slower revenue recognition.. improving performance of investment properties





Туре	1Q F	Y17	2Q F	Y17	3Q F	Y17	4Q F	Y17	1Q F	Y18	2Q F	Y18
Туре	RM 'm	%										
Residential	152.3	78%	184.3	82%	118.3	60%	141.9	88%	128.2	74%	172.1	85%
Commercial	25.8	13%	15.6	7%	22.0	11%	13.0	8%	15.7	9%	23.4	12%
Industrial	0.0	0%	18.9	8%	49.4	25%	0.0	0%	20.7	12%	0.0	0%
Land sales	11.7	6%	0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	0%
Investment	6.4	3%	6.1	3%	8.3	4%	6.4	4%	8.3	5%	7.4	4%
Total	196.2	100%	224.9	100%	198.0	100%	161.3	100%	172.9	100%	202.9	100%

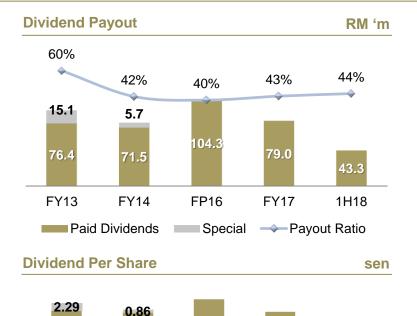




Balance Sheet 17

Paying dividends consistently since listing... maintaining a payout of 40% net profit





15.03

FP16#

11.00

FY17#

5.85

1H18#

Dividend Payments

		per share en)	Dividend Payout (RM 'm)		
	FY2017	FY2018	FY2017	FY2018	
1 st Interim (single tier)	2.60	2.60	18.55	19.17	
2 nd Interim (single tier)	2.60	3.25	18.60	24.10	
3 rd interim (single tier)	2.80		20.10		
4 th interim (single tier)	3.00		21.79		
Total	11.00	5.85	79.03	43.27	

Group policy to distribute 40% of net profit to shareholders

11.03

FY14*^#

11.60

FY13*^#

^{*}Adjusted for 1-for-2 bonus issue in 2014 ^Adjusted for 1-for-6 bonus issue in 2015

[#]Adjusted for 1-for-4 bonus issue in 2017



Steady flow of launches to enable Group to sustain financial performance...



Projects	No. of Units/Type			2017 RM 'm)		FY2018 GDV (RM 'm)			
,		1Q	2Q `	3Q [′]	4Q	1Q	2Q `	3Q [′]	4Q
Hijayu 3 (Phase 3)	104 units 2-storey terrace houses		76.2						
Hijayu 3 (Phase 4)	55 units 2-storey terrace houses				39.7				
Hijayu Resorts Homes (Phase 2)	129 units 2-storey terrace houses					97.6			
Hijayu Resorts Homes (Phase 3)	52 units 2-storey semi-detached houses							82.0	
Suriaman 2B	232 2-storey terrace houses	154.0							
Suriaman 3	124 units 2-storey terrace houses		73.3						
Suriaman 2A	267 units 2-storey terrace houses			169.5					
Suriaman 2	253 units 2-storey terrace houses					186.3			
Suriaman Biz (Phase 1)	21 units 2-storey shop offices	26.0							
Suriaman Biz (Phase 2)	17 units 2-storey shop offices				20.9				
Sendayan Metropark 2B	58 units 2-storey shop offices	74.0							
Ara Sendayan (Phase 1A)	269 units 2-storey terrace houses					183.7			
Ara Sendayan (Phase 1B)	195 units 2-storey terrace offices							132.1	
Ara Sendayan (Phase 2)	193 units 2-storey terrace offices							132.0	
	Total	633.6				813.7			

Total targeted launches in FY2018:

RM1,412.7m

Launched

To be launched

Launches comprise a good mix of affordable and higher-premium products...

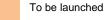


Projects	No. of Units/Type	FY2017 GDV (RM 'm)				FY2018 GDV (RM 'm)			
	1101 01 011111 1 1 1 1 1	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Bandar Seri Impian									
Impiana Bayu 2 (Phase 3)	53 units 2-storey terrace houses	24.5							
Impiana Bayu 2 (Phase 4)	64 units 2-storey terrace houses		31.6						
Impiana Indah	124 units 1-storey terrace houses			37.3					
Impiana 2	52 units 2-storey terrace houses			24.7					
Impiana Damai 1	198 units 2-storey terrace houses					106.9			
Impiana Casa 3A	138 units 2-storey terrace houses							66.5	
Impiana Casa 3B	173 units 2-storey terrace houses					55.6			
Impiana Square (Phase 1)	90 units 2-storey shop offices		88.6						
<u>Others</u>									
Residensi SIGC (Phase 1)	70 units 2-storey terrace houses, 38 units 2-storey semi-detached houses, and 17 units 2-storey bungalows	161.7							
Tiara Sendayan 1&2	447 units 1-storey terrace houses, and 515 units 2-storey terrace houses								370.0
	Total	368.4			599.0				

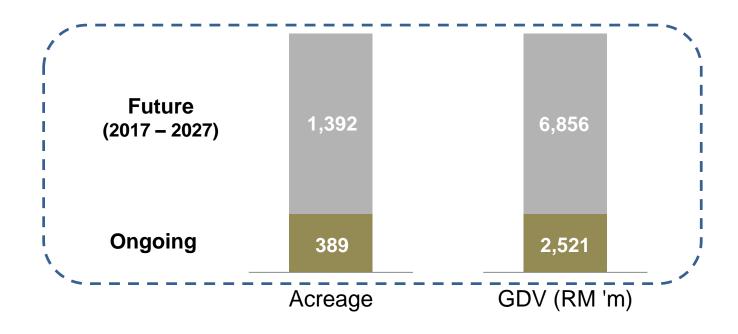
Total targeted launches in FY2018:

RM1,412.7m

Launched











Stock Information

Share Price @ 20 November 2017	RM2.17
Number of shares ('m)	741.6
Market Cap @ 20 November 2017	RM1,609.2m
Warrant Price @ 20 November 2017	RM0.355
Number of warrants ('mil)	64.4
Warrant Premium / (Discount)	4.8%
PE Ratio (ttm)	8.7x
PE Ratio (ttm, fully diluted)	9.5x
Dividend Yield (FY2017)	5.1%

VALUATIONS 24



Thank You

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Currently only utilising about 60% of total development land at BSS... remaining 40% unutilised development land to sustain the Group at least until 2027



Summary of Projects

Acres	GDV (RM 'm)
1,280.6	2,939.1
272.8	1,755.5
933.9	3,219.2
2,487.4	7,913.7
426.5	761.9
91.9	502.0
178.8	1,007.2
697.2	2,271.1
1,233.2	1,253.5
24.6	263.5
278.9	2,629.5
1,536.6	4,146.5
	1,280.6 272.8 933.9 2,487.4 426.5 91.9 178.8 697.2 1,233.2 24.6 278.9

Notes

¹ Includes total GDV and net saleable acreage for STV (GDV: RM786.7m / 638.9ac)

 $^{^2}$ Includes ready for sale sub-centres at Nusari Bayu (GDV: RM30.0m / 20ac) and Nusari Hijayu (GDV: RM12m / 8.1ac)

³ Includes GDV for land purchases at Labu (Bukit Eka Development, GDV RM850.0m on 236.9ac) and Rasah Kemayan (Ara Sendayan Development Phases 1B – 6, GDV RM778.9m on remaining undeveloped 99.3ac land net off 73.0 ac green lung space); and STP (GDV: RM170.0m / 123.0ac)

⁴ Comprises Residensi SIGC (GDV: RM161.7m / 24.1ac) and M.Carnegie (GDV: RM101.8m / 0.5ac)

⁵ Includes high-rise serviced apartments in Kuala Lumpur (GDV: RM400m / 1.1ac), high-rise residences in Puchong (GDV: RM500m / 5.8ac), and second phase of Residensi SIGC (GDV: RM105m / 17.7ac)



28

Project	Туре	Site Area (acres)	No. of units	Take-up rate	Est. GDV (RM 'm)	Unbilled Sales (RM 'm)	Commenced	Completion
Hijayu 3 (Phase 1,2,3 & 4)	DST	38.6	394	96%	278.9	115.8	2015	2017
Suriaman 1 (Phase 1 & 2)	DST	41.1	385	100%	241.8	62.9	2015	2017
Sendayan Merchant Square (Phase 1 & 2)	DSSO	26.0	164	99%	202.0	49.2	2015	2017/18
Suriaman 2A	DST	23.6	267	91%	169.5	87.9	2016	2018
Suriaman 2B	DST	24.9	232	99%	160.0	68.5	2016	2018
Suriaman 3	DST	11.0	124	100%	73.3	34.1	2016	2018
Suriaman Biz (Phase 1 & 2)	DSSO	2.5	38	100%	46.4	41.9	2016	2019
Sendayan Metropark 2B	DSSO	6.7	58	43%	74.0	13.0	2016	2019
Sub Centre @ Nusari Bayu	Comm Lot	20.0	4	25%	30.0	n/a	Ready for Sale	
Sub Centre @ Nusari Hijayu	Comm Lot	8.1	2	0%	12.0	n/a	Ready for Sale	
Suriaman 2	DST	32.9	253	54%	186.3	80.2	2017	2019
Hijayu Resort Homes (Phase 2)	DST	15.0	129	93%	97.6	74.2	2017	2019
Ara Sendayan (Phase 1A)	DST	22.4	269	92%	183.7	147.6	2017	2019
	Total	272.8	2,319	90.0%	1,755.5	775.3 ¹		

¹ Unbilled sales does not include completed project of Sendayan Metropark 2A (RM1.5m) and STV (RM86.7m)



Project	Туре	Site Area (acres)	No. of units	Take-up rate	Est. GDV (RM 'm)	Unbilled Sales (RM 'm)	Commenced	Completion
Impiana Square (Phase 1)	DSSO	10.0	90	39%	87.9	28.7	2016	2019
Impiana Bayu 2 (Phase 1, 2, 3 & 4)	DST	36.4	423	100%	189.6	28.2	2015	2017
Impiana Indah	SST	10.6	124	93%	37.3	22.1	2016	2018
Impiana 2	DST	4.3	52	87%	24.7	13.2	2016	2018
Impiana Damai 1	DST	18.3	198	47%	106.9	49.0	2017	2019
Impiana Casa 3B	SST	12.3	173	82%	55.6	45.7	2017	2019
	Total	91.9	1060	80.2%	502.0	186.9		

¹ Unbilled sales does not include completed projects of Impiana Height (RM1.2m) and Impiana Bayu 1 (RM0.4m)



Project	Туре	Site Area (acres)	No. of units	Est. GDV (RM 'm)	Commencement	Completion
Sendayan Merchant Square 1 (Phase 3)	DSSO Comm Lot	5.0	0 3	0.0 10.0	2018	2020
Hijayu Resort Homes (Phase 3)	DSSD	9.0	52	82.0	2017	2019
Hijayu Resort Homes (Phase 4&5)	DSSD DST	44.9	85 232	144.0 192.0	2018	2020
Hijayu Resort Villa	DSB BL	49.5	101 1	320.0 4.0	2019/20 2019	2020/21 2020
Hijayu Residence	DSB BL	56.0	67 6	235.0 18.8	2020	2022
Sendayan Metropark 3	DSSO	6.6	74	95.0	2019	2022
Sub Centre @ Sendayan TechValley 1A	DSSO Comm Lot DSSDF DSTF	46.4	32 1 30 84	51.2 2.2 39.0 75.6	2019	2021
Sendayan Merchant Square 2	DSSO Comm Lot	49.9	149 4	0.0 0.0	tba	tba
Ara Sendayan (Phase 1B)	DST	16.2	195	132.1	2017	2019
Ara Sendayan (Phase 2)	DST	15.6	193	132	2017	2019

continued on next page



Project	Туре	Site Area (acres)	No. of units	Est. GDV (RM 'm)	Commencement	Completion
Hijayu Aman	DST	37.0	360	115.2	tba	tba
RMMK @ TBS	SST	4.5	60	9.0	tba	tba
Sendayan Aman (RMMK)	SST	26.5	182	27.3	tba	tba
Sendayan Icon Park	Icon City	116.4	1	-	tba	tba
Sendayan - Lot Institution	Institution	23.1	1	-	tba	tba
Ara Sendayan (Phase 3 & 4)	DST	39.6	424	304.0	2018	2020
Ara Sendayan (Phase 5 - 6)	DST DSSD DSB	27.9	144 56 3	105.0 98.8 7.0	tba	tba
Bukit Eka Project	SST/DST DSSO/Gerai	236.9	1884 26	830.0 20.0	tba	tba
Sendayan Tech Park	Industrial	123	n/a	170.0	tba	tba
	Total	933.9	4450	3219.2		

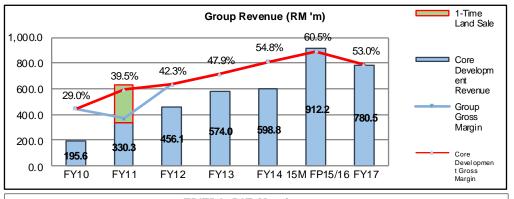


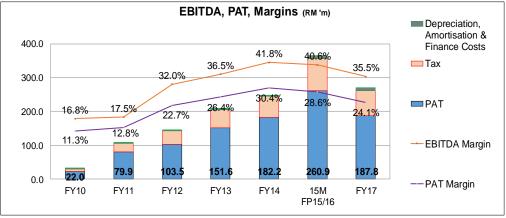
Project	Туре	Site Area (acres)	No. of units	Est. GDV (RM 'm)	Commencement	Completion	
Impiana Point	DSSO	4.4	60	19.2	tba	tba	
	DSB		18	26.5			
Impiana Height (Phase 2)	DSSD	9.1	6	7.0	2018	2020	
impiana neigni (Friase 2)	SSB	9.1	14	14.0	2016	2020	
	SSSD		8	6.0			
Impiane Bayu 2 (Phase 5)	DST	2.9	=	=	tba	tba	
	Comm Lot	2.9	1	-	tba	tba	
Impiana Alam	DSSD	29.9	158	79.7	tba	tba	
IIIpiana Alam	DSSO	29.9	30	12.0	tba		
Impiana Biz	DSSO	3.5	43	17.2	tba	tba	
	DSSO		306	306.0	2019/20	2021/22	
Impiana Square (Phase 2 to 5)	TSSO	52.0	0	0.0	2019/20	2021/22	
	Comm Lot		1	40.0	Ready for sale	Ready for sale	
Impiana Damai 2A	DST	13.8	124	70.8	2018	2020	
Impiana Damai 2B	DST	14.0	165	92.8	2018	2020	
Impiana Bayu 3A	DST	7.1	83	41.5	tba	tba	
Impiana Bayu 3B	DST	32.4	416	208.0	tba	tba	
Impiana Casa 3A	DST	9.8	138	66.5	2017	2019	
	Total	178.8	1,571	1,007.2			



Project	Туре	Site Area (acres)	No. of units	Est. GDV (RM 'm)	Commencement	Completion
Tiara Sendayan (1 - 4)	SST DST	31.3 77.0	447 1100	150.0 500.0	2018 2018/20	2019 2020/22
Tiara Sendayan (5 - 9)	DST DSSH	118.8	1625 60	780.0 60.0	tba	tba
Residensi SIGC	DST DSSD DSB	17.7	78 0 14	70.0 0.0 35.0	tba	tba
Lobak Commercial Centre (Phase 2)	DSSO Comm Lot	4.2	14 2	23.2 6.1	tba	tba
Cove Bay - PD	DSSD DSB	4.6	26 2	46.8 4.0	tba	tba
Taman Anggerik Tengara	DSSD DSB	18.4	60 177	20.7 33.7	2018 2018	2020 2020
KL High rise mixed development		1.1	tba	400.0	tba	tba
Puchong high-rise residential development		5.8	tba	500.0	tba	tba
	Total	278.9	3,605	2,629.5		







Financial Performance