

# 3Q17 Results Presentation

24 February 2017



Stock Code

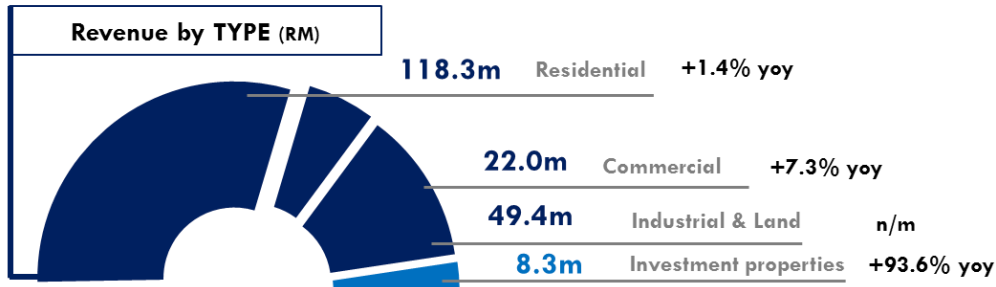
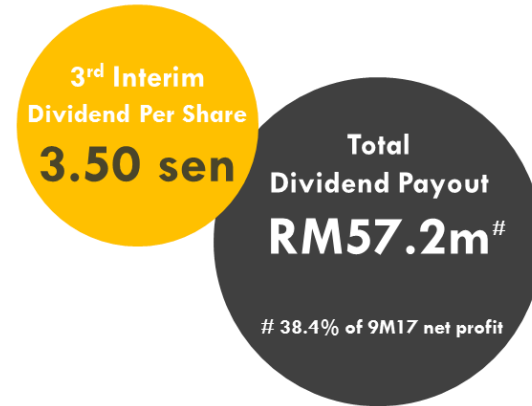
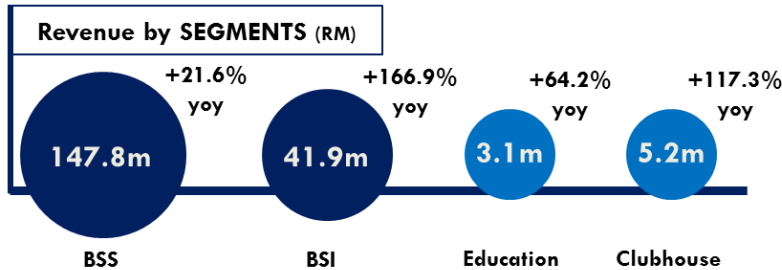
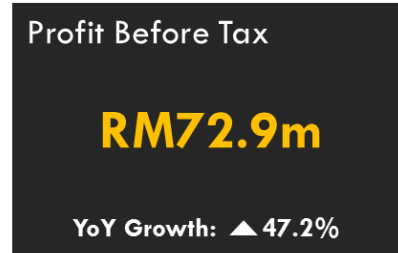
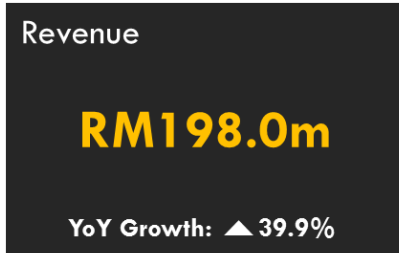
Bloomberg MCH MK  
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# 3Q17 highlights

as at 31 December 2016



- Property Development
- Investment Properties

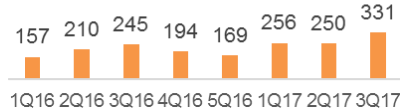
# Operations Review

as at 31 December 2016



## RM331 million

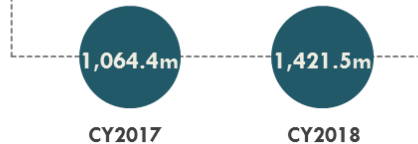
worth of properties sold in 3Q17



### Projects Launched (RM'm)



### PIPELINE LAUNCHES (RM)



More than

## RM7.5 billion

worth of projects lasting till 2027

## RM2.0 billion

in ONGOING GDV

## 72.9%



AVERAGE TAKE-UP RATE

## RM903.5 million

of UNBILLED SALES



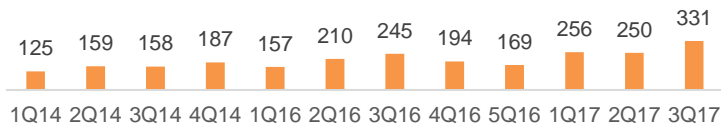


# 3Q17 Operations Review

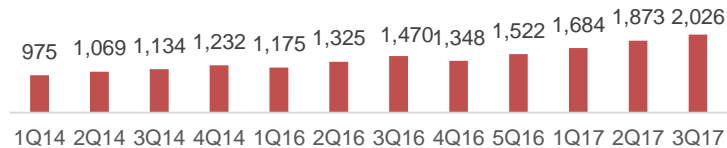
# New sales continue to trend up... Ongoing projects now exceed RM2 billion in gross development value



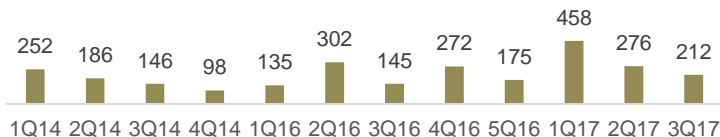
**Total Value of Properties Sold \*\*** **9M17: RM837.3m**  
TTM 31.3.16: RM817.4m



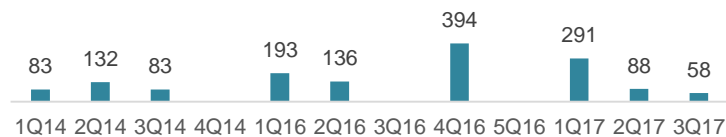
**Ongoing GDV (under construction) #** **RM2,026.0m** as at 31.12.16  
(RM1,522.4m as at 31.3.16)



**Projects Launched ^#** **9M17: RM945.2m**  
TTM 31.3.16: RM893.4m



**Projects Completed** **9M17: RM436.9**  
TTM 31.3.16: RM529.9m



**Unbilled Sales #** **RM903.5m** as at 31.12.16  
(RM621.4m as at 31.3.16)

**Average Take-up (not including STV) #** **72.9%**  
As at 31.12.16

\*Including sales of industrial property at Sendayan TechValley

^Launches include adjustments to GDV

# Does not include value for M.Carnegie project (take up of 63% as at 3Q17)

# BSS sees increasing take up despite challenging market.. new project well received by homebuyers with more than 60% taken up within three months of launch



## Bandar Sri Sendayan – Residential and Commercial Properties

- Launched 1 project with GDV of RM169.5m in 3Q17;  
total launches in 9M17 at RM573.0m
- Recorded new sales of RM613.6m for 9M17 (9M to 31.12.15: RM521.6m)
- Average take-up rate of 80.4% for ongoing projects
- Unbilled sales stood at RM671.2m as at 31 December 2016

### 3Q17 Launches

| RM 'm                   | 15M FP15/16  |              |              |              | FY17         |              |              |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                         | 2Q           | 3Q           | 4Q           | 5Q           | 1Q           | 2Q           | 3Q           |
| Start-Quarter GDV       | 888.4        | 997.3        | 1,117.3      | 1,144.1      | 1,301.1      | 1,277.4      | 1,432.7      |
| Less Completed Projects | 136.1        | -            | 205.0        | -            | 290.7        | -            | 58.4         |
| Add New Launches        | 245.0        | 120.0        | 253.0        | 128.5        | 254.0        | 149.5        | 169.5        |
| Add GDV Adjustment      | -            | -            | -21.3        | 28.6         | 13.0         | 5.8          | -19.0        |
| End-Quarter GDV         | 997.3        | 1,117.3      | 1,144.1      | 1,301.1      | 1,277.4      | 1,432.7      | 1,524.8      |
| Start-Quarter Take-up   | 658.6        | 709.5        | 910.6        | 839.2        | 962.1        | 885.7        | 1049.7       |
| Add New Take-up         | 186.9        | 201.1        | 133.6        | 122.9        | 214.4        | 164.0        | 235.2        |
| Less Completed Projects | 136.1        | -            | 205.0        | -            | 290.7        | -            | 58.4         |
| End-Quarter Take-up     | 709.5        | 910.6        | 839.2        | 962.1        | 885.7        | 1,049.7      | 1,226.5      |
| <i>Take-up Rate</i>     | <i>71.1%</i> | <i>81.5%</i> | <i>73.4%</i> | <i>73.9%</i> | <i>69.3%</i> | <i>73.3%</i> | <i>80.4%</i> |
| Unbilled Sales          | 427.1        | 523.5        | 508.6        | 475.6        | 533.1        | 579.6        | 671.2        |

| Project Name | Type                    | Units | GDV (RM 'm) |
|--------------|-------------------------|-------|-------------|
| Suriaman 2A  | 2-storey terrace houses | 267   | 169.5       |

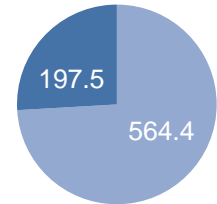
# STV a preferred destination for high-tech industrial companies...

## Bandar Sri Sendayan – Industrial Properties

- Recorded new sales of RM19.4m for two pieces of industrial land measuring 11.3 acres in 3Q17; total RM45.0m to date in 9M17
- Outstanding industrial properties at STV1&2 and STP amount to 197.5 acres
- Unbilled sales stood at RM51.9m as at 31 December 2016

| Project                   | Type    | Net saleable land (acres) | Units      | Take-up rate | Est. GDV (RM 'm) | Unbilled Sales (RM 'm) | Status                     |
|---------------------------|---------|---------------------------|------------|--------------|------------------|------------------------|----------------------------|
| Sendayan TechValley 1 & 2 | Ind Lot | 638.9                     | 129        | 74%          | 785.9            | 51.9                   | Completed & Ready for Sale |
| Sendayan TechPark         | Ind Lot | 123.0                     | n/a        | n/a          | 170.0            | n/a                    | Pending DOE approval       |
| <b>Total</b>              |         | <b>761.9</b>              | <b>129</b> | <b>74.4%</b> | <b>955.9</b>     | <b>51.9</b>            |                            |

## Land profile (STV & STP)



- Total Land Sold in 2011 - 2016
- Balance land (acres)

## Occupants at STV (selected)



### Bandar Seri Impian – Residential and Commercial Properties

- Launched 2 projects with GDV of RM62.0m in 3Q17  
total launches in 9M17 at RM206.7m
- Recorded new sales of RM59.0 on ongoing projects (a mix of both residential & commercial properties);  
also recorded RM5.1m new sales on previously completed project of Impiana Height (Phase 1)  
total sales in 9M17 at RM146.9m
- Unbilled sales stood at RM152.5m as at 31 December 2016

### 3Q17 Launches

| RM 'm                   | 15M FP15/16 |       |       |       | FY17  |       |       |
|-------------------------|-------------|-------|-------|-------|-------|-------|-------|
|                         | 2Q          | 3Q    | 4Q    | 5Q    | 1Q    | 2Q    | 3Q    |
| Start-Quarter GDV       | 270.5       | 327.5 | 352.5 | 203.5 | 221.3 | 245.8 | 278.2 |
| Less Completed Projects |             | -     | 188.8 | -     | -     | 87.8  | -     |
| Add New Launches        | 57.0        | 25.0  | 41.0  | -     | 24.5  | 120.2 | 62.0  |
| Add GDV Adjustment      | -           | -     | -1.2  | 17.8  | -     | -     | -0.7  |
| End-Quarter GDV         | 327.5       | 352.5 | 203.5 | 221.3 | 245.8 | 278.2 | 339.5 |
| Start-Quarter Take-up   | 220.3       | 243.9 | 279.3 | 134.5 | 165.1 | 192.9 | 153.5 |
| Add New Take-up         | 23.6        | 35.4  | 44.0  | 30.6  | 27.8  | 48.4  | 59.0  |
| Less Completed Projects | -           | -     | 188.8 | -     | -     | 87.8  | -     |
| End-Quarter Take-up     | 243.9       | 279.3 | 134.5 | 165.1 | 192.9 | 153.5 | 212.4 |
| Take-up Rate            | 74.5%       | 79.2% | 66.1% | 74.6% | 78.5% | 55.2% | 62.6% |
| Unbilled Sales          | 87.1        | 100.5 | 98.2  | 108.7 | 107.6 | 122.6 | 152.5 |

| Project Name  | Type                    | Units | GDV (RM 'm) |
|---------------|-------------------------|-------|-------------|
| Impiana Indah | 1-storey terrace houses | 124   | 37.3        |
| Impiana 2     | 2-storey terrace houses | 52    | 24.7        |



## Residensi SIGC (Phase 1) – Residential Resort Living

- Launched in June 2016 with GDV of RM162m on 24.1 acres land; situated adjacent to the Seremban International Golf Club
- Recorded total new sales of RM38.6m since launch; RM12.4m in 3Q17
- Current take-up of 23.9%



| Project Name             | Type                         | Units | GDV (RM 'm) |
|--------------------------|------------------------------|-------|-------------|
| Residensi SIGC (Phase 1) | 2-storey terrace homes       | 70    | 161.7       |
|                          | 2-storey semi-detached homes | 38    |             |
|                          | 2-storey bungalows           | 17    |             |

### M.Carnegie – Boutique Apartments

- Launched in June 2016 with GDV of AUD32.8m (est. RM101.8m)
- Group's maiden overseas project in a prime location near Melbourne CBD; with excellent availability of public amenities and connectivity
- Current take-up at 63%, targeting completion in end-2017
- Revenue to be recognized after project delivery in line with local regulations



| Project Name | Type                | Units | GDV (RM 'm)  |
|--------------|---------------------|-------|--------------|
| M.Carnegie   | Boutique apartments | 52    | 101.8 (est.) |

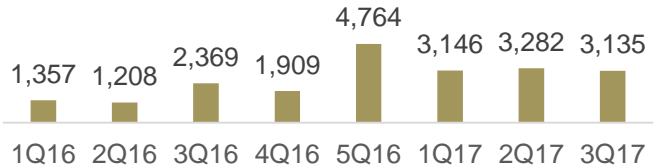
# MGS student population continues to grow... brand name increasingly recognized as a prominent quality education provider



## Matrix Global Schools

- 730 students enrolled as at 31 January 2017 (31 October 2016: 700 students)
- On 5 July 2016, entered into collaboration with Shanghai Zhangjiang Specialised College; MGS to receive at least 300 students in 2017-2019 for 18-month preparatory programme
  - Receiving first batch of students in March 2017

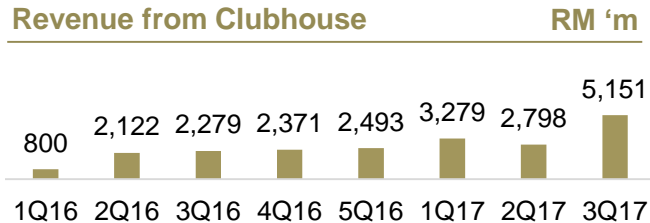
## Revenue from Education RM 'm



Dato' Lee exchanging documents with representative of Shanghai Zhangjiang Specialised College

## d'Tempat Country Club

- Recognized as a leading lifestyle and entertainment venue in Seremban
- Event/banquet hall seeing excellent booking rates throughout the year for private events
- Expecting higher revenue on increasing popularity of F&B outlets and leisure amenities among BSS and Seremban population







MATRIX  
GLOBAL SCHOOLS

**3Q17 Financial Highlights**

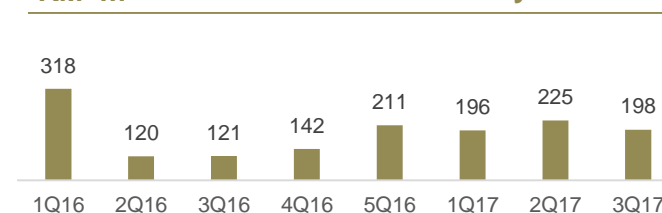
# 3Q17 sees improved topline as a result of increased new sales, progress billings and sale of STV property...



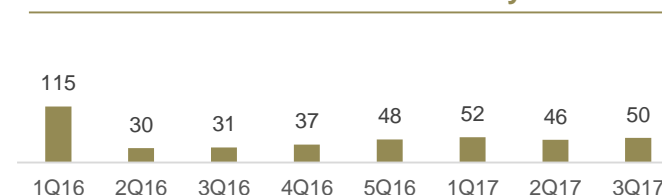
## Financial Highlights

- 3Q17 revenue +39.9% yoy on higher revenue recognition in BSS and for the sales of industrial properties in STV
- Stronger 3Q17 PBT margin due to product mix comprising industrial properties in STV; net margin weakened slightly as a result of operating losses in investment properties and other non-deductible tax expenses

RM 'm Quarterly Revenue



RM 'm Quarterly Net Profit

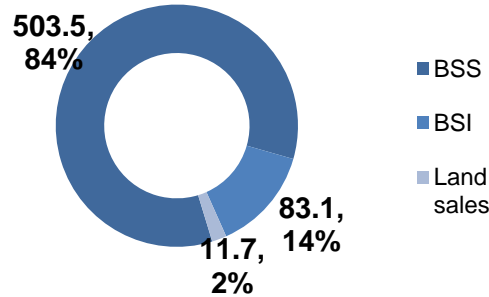


| 3M to 31.12.16 | 3M to 30.12.15 | Change   | RM 'm                      | 9M to 31.12.16 | 9M to 31.12.15 | Change   |
|----------------|----------------|----------|----------------------------|----------------|----------------|----------|
| 198.0          | 141.5          | 39.9%    | <b>Revenue</b>             | 619.1          | 383.3          | 61.5%    |
| 119.3          | 77.9           | 53.1%    | <b>Gross Profit</b>        | 319.2          | 209.2          | 52.6%    |
| 60.3%          | 55.0%          | 5.2 pt   | <i>Gross Profit margin</i> | 51.6%          | 54.6%          | (3.0 pt) |
| 76.5           | 51.9           | 47.3%    | <b>EBITDA</b>              | 215.5          | 140.0          | 54.0%    |
| 38.6%          | 36.7%          | 1.9 pt   | <i>EBITDA margin</i>       | 34.8%          | 36.5%          | (1.7 pt) |
| 72.9           | 49.5           | 47.2%    | <b>PBT</b>                 | 206.2          | 131.1          | 57.3%    |
| 36.8%          | 35.0%          | 1.8 pt   | <i>PBT margin</i>          | 33.3%          | 34.2%          | (0.9 pt) |
| 50.4           | 36.8           | 36.9%    | <b>PATMI</b>               | 148.8          | 97.8           | 52.2%    |
| 25.5%          | 26.0%          | (0.5 pt) | <i>Net margin</i>          | 24.0%          | 25.5%          | (1.5 pt) |
| 8.8            | 6.7            | 31.3%    | <b>Basic EPS (sen)</b>     | 26.2           | 19.5           | 34.1%    |

# BSS remains the leading contributor to Group revenue...



RM 'm 9M17 Revenue Segmentation\* (by project)



↑ Bandar Sri Sendayan  
+67.1% yoy

↑ Bandar Seri Impian  
+19.2% yoy

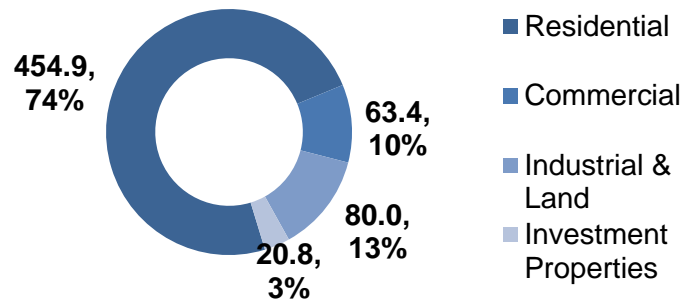
\*Excludes revenue from investment properties (RM8.3m)

| Location     | 1Q FP16      |             | 2Q FP16      |             | 3Q FP16      |             | 4Q FP16      |             | 5QFP16       |             | 1Q FY17      |             | 2Q FY17      |             | 3Q FY17      |             |
|--------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|
|              | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           |
| <b>NS</b>    |              |             |              |             |              |             |              |             |              |             |              |             |              |             |              |             |
| BSS          | 267.5        | 85%         | 83.1         | 71%         | 96.8         | 83%         | 121.5        | 89%         | 183.8        | 90%         | 158.3        | 83%         | 197.4        | 90%         | 147.8        | 78%         |
| Others       | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 2.1          | 1%          | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          |
| <b>Johor</b> |              |             |              |             |              |             |              |             |              |             |              |             |              |             |              |             |
| BSI          | 47.5         | 15%         | 34.1         | 29%         | 19.9         | 17%         | 15.7         | 11%         | 18.2         | 9%          | 19.8         | 10%         | 21.4         | 10%         | 41.9         | 22%         |
| Land sales   | 0.40         | 0%          | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 11.7         | 6%          | 0.0          | 0%          | 0.0          | 0%          |
| <b>Total</b> | <b>315.4</b> | <b>100%</b> | <b>117.2</b> | <b>100%</b> | <b>116.7</b> | <b>100%</b> | <b>137.2</b> | <b>100%</b> | <b>204.1</b> | <b>100%</b> | <b>189.8</b> | <b>100%</b> | <b>218.8</b> | <b>100%</b> | <b>189.7</b> | <b>100%</b> |

# Continue to maintain a strategic mix of steady-growth residential properties with high value commercial and industrial properties...



RM 'm 9M17 Revenue Segmentation (by type)



↑ Residential  
+51.0% yoy

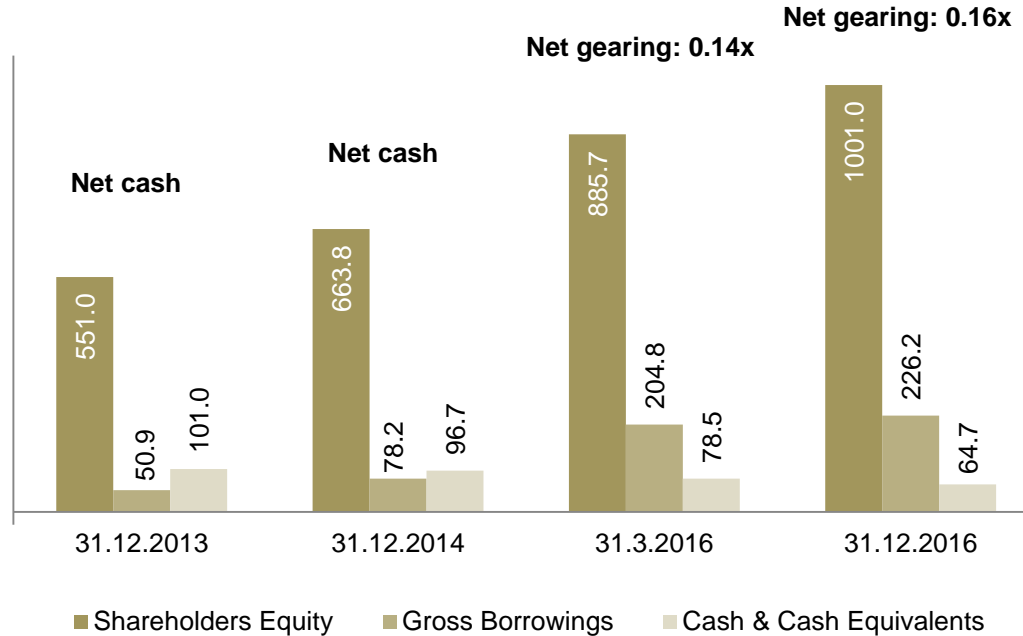
↑ Investment Properties  
+70.5% yoy

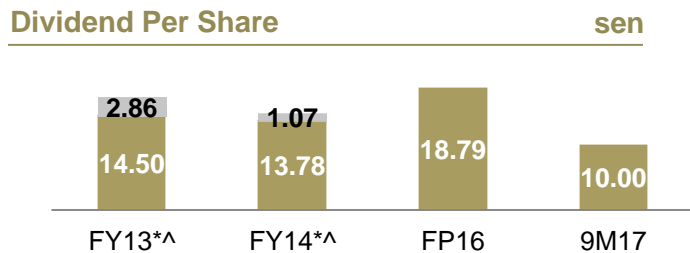
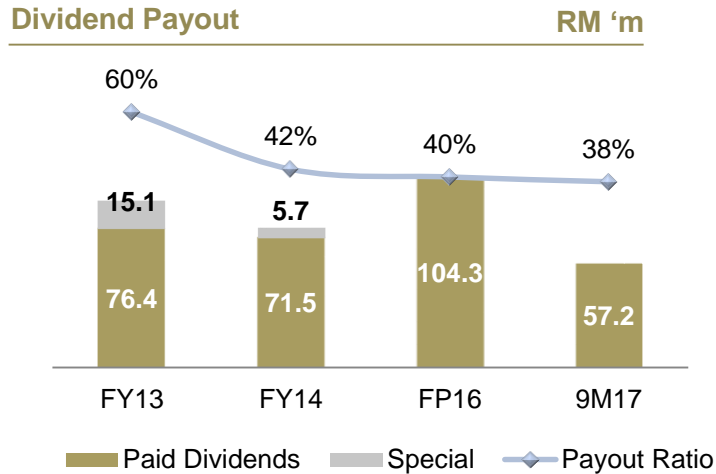
↑ Commercial  
+44.1% yoy

↑ Industrial & Land  
+205.3% yoy

| Type         | 1Q FP16      |             | 2Q FP16      |             | 3Q FP16      |             | 4Q FP16      |             | 5Q FP16      |             | 1Q FY17      |             | 2Q FY17      |             | 3Q FY17      |             |
|--------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|
|              | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           | RM 'm        | %           |
| Residential  | 216.0        | 68%         | 100.7        | 84%         | 83.9         | 69%         | 116.7        | 82%         | 138.2        | 65%         | 152.3        | 78%         | 184.3        | 82%         | 118.3        | 60%         |
| Commercial   | 4.4          | 1%          | 16.5         | 14%         | 7.0          | 6%          | 20.5         | 14%         | 45.7         | 22%         | 25.8         | 13%         | 15.6         | 7%          | 22.0         | 11%         |
| Industrial   | 94.6         | 30%         | 0.0          | 0%          | 25.8         | 21%         | 0.0          | 0%          | 20.2         | 10%         | 0.0          | 0%          | 18.9         | 8%          | 49.4         | 25%         |
| Land sales   | 0.4          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 0.0          | 0%          | 11.7         | 6%          | 0.0          | 0%          | 0.0          | 0%          |
| Investment   | 2.2          | 1%          | 3.2          | 3%          | 4.7          | 4%          | 4.3          | 3%          | 7.3          | 3%          | 6.4          | 3%          | 6.1          | 3%          | 8.3          | 4%          |
| <b>Total</b> | <b>317.6</b> | <b>100%</b> | <b>120.4</b> | <b>100%</b> | <b>121.4</b> | <b>100%</b> | <b>141.5</b> | <b>100%</b> | <b>211.4</b> | <b>100%</b> | <b>196.2</b> | <b>100%</b> | <b>224.9</b> | <b>100%</b> | <b>198.0</b> | <b>100%</b> |







\*Adjusted for 1-for-3 bonus issue in 2014  
<sup>^</sup>Adjusted for 1-for-6 bonus issue in 2015

### Dividend Payments

|                                       | Dividend per share (sen) |              | Dividend Payout (RM 'm) |              |
|---------------------------------------|--------------------------|--------------|-------------------------|--------------|
|                                       | FP2016                   | FY2017       | FP2016                  | FY2017       |
| 1 <sup>st</sup> Interim (single tier) | 3.64                     | 3.25         | 19.71                   | 18.55        |
| 2 <sup>nd</sup> Interim (single tier) | 3.50                     | 3.25         | 19.26                   | 18.60        |
| 3 <sup>rd</sup> interim (single tier) | 3.50                     | 3.50         | 19.27                   | 20.03        |
| 4 <sup>th</sup> interim (single tier) | 3.75                     | -            | 21.15                   | -            |
| 5 <sup>th</sup> interim (single tier) | 4.40                     | -            | 24.84                   | -            |
| <b>Total</b>                          | <b>18.79</b>             | <b>10.00</b> | <b>104.22</b>           | <b>57.17</b> |

**Group policy to distribute 40% of net profit to shareholders**





# Pipeline Projects

# Steady flow of launches to enable Group to sustain financial performance...



| Projects                                 | No. of Units/Type   | CY2016<br>GDV (RM 'm) |       |      |       | CY2017<br>GDV (RM 'm)    |                    |    |    |
|--|---|-----------------------|-------|------|-------|--------------------------|--------------------|----|----|
|  |   | 1Q                    | 2Q    | 3Q   | 4Q    | 1Q                       | 2Q                 | 3Q | 4Q |
| Sendayan Merchant Square 1 (Phase 2)     | 38 units 2-storey shop offices  | 51.5                  |       |      |       |                          |                    |    |    |
| Sendayan Merchant Square 1 (Phase 3)     | 3 units commercial lots   |                       |       |      |       |                          | 10.0               |    |    |
| Hijayu 3 (Phase 2)                       | 111 units 2-storey terrace houses   | 77.0                  |       |      |       |                          |                    |    |    |
| Hijayu 3 (Phase 3)                       | 104 units 2-storey terrace houses   |                       |       | 76.2 |       |                          |                    |    |    |
| Hijayu 3 (Phase 4)                       | 55 units 2-storey terrace houses  |                       |       |      |       | 38.5                     |                    |    |    |
| Hijayu Resorts Homes (Phases 2, 3, 4, 5) | 137 units 2-storey semi-detached houses & 361 units 2-storey terrace houses |                       |       |      |       |                          | 512.0 <sup>1</sup> |    |    |
| Suriaman 2B                              | 232 2-storey terrace houses   |                       | 160.0 |      |       |                          |                    |    |    |
| Suriaman 1 (Phase 2)                     | 257 units 2-storey terrace houses   |                       |       |      |       |                          |                    |    |    |
| Suriaman 3                               | 124 units 2-storey terrace houses   |                       |       | 73.3 |       |                          |                    |    |    |
| Suriaman 2A                              | 267 units 2-storey terrace houses   |                       |       |      | 169.5 |                          |                    |    |    |
| Suriaman 2C                              | 253 units 2-storey terrace houses   |                       |       |      |       |                          | 179.0              |    |    |
| Suriaman Biz (Phase 1)                   | 21 units 2-storey shop offices  |                       | 25.5  |      |       |                          |                    |    |    |
| Suriaman Biz (Phase 2)                   | 17 units 2-storey shop offices  |                       |       |      |       |                          | 21.0               |    |    |
| Sendayan Metropark 2B                    | 58 units 2-storey shop offices  |                       | 74.0  |      |       |                          |                    |    |    |
| Ara Sendayan (Phase 1A, 1B, 2)           | 657 units 2-storey terrace houses   |                       |       |      |       |                          | 423.0              |    |    |
| <b>Total</b>                             |   | <b>707.0</b>          |       |      |       | <b>847.5<sup>^</sup></b> |                    |    |    |

**Pipeline launches in 2017:  
RM1,064.4m**

 Launched  
 To be launched

<sup>1</sup> To be launched over 2 years (2017-2018)

<sup>^</sup> Does not include GDV for Hijayu Resorts Homes (Phase 4 & 5)



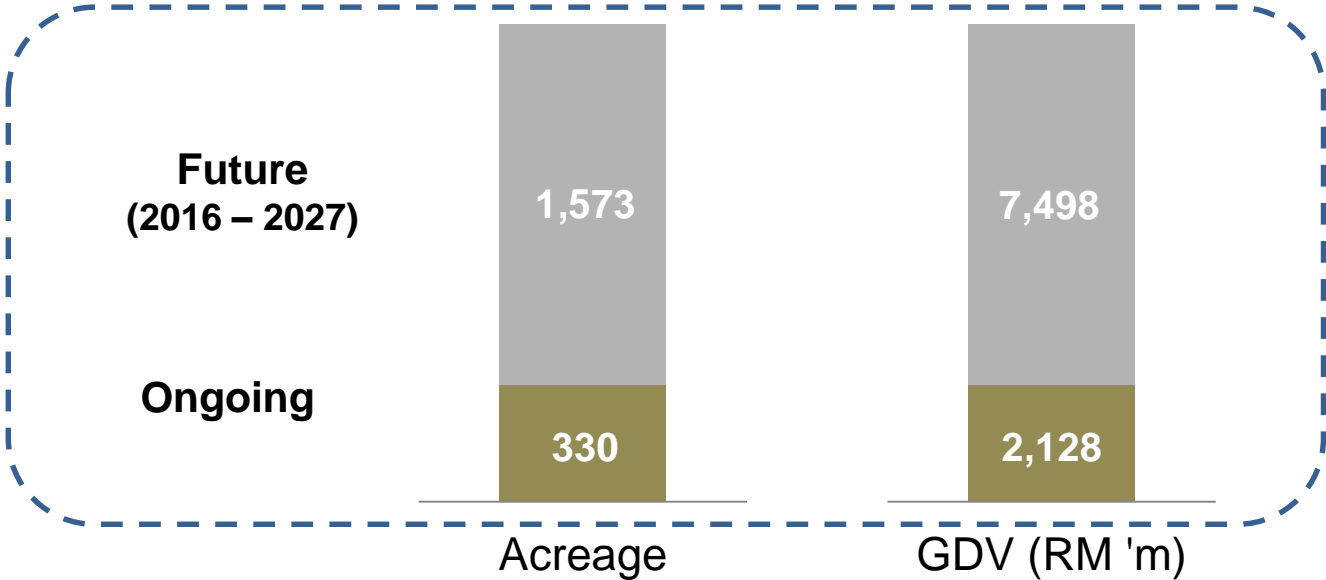
Launches comprise a good mix of affordable and higher-premium products... complemented with increasing number of commercial property launches



| Projects                         | No. of Units/Type  | CY2016<br>GDV (RM 'm) |       |      |      | CY2017<br>GDV (RM 'm) |      |    |    |  |
|----------------------------------|--|-----------------------|-------|------|------|-----------------------|------|----|----|--|
|                                  |  | 1Q                    | 2Q    | 3Q   | 4Q   | 1Q                    | 2Q   | 3Q | 4Q |  |
| <b><u>Bandar Seri Impian</u></b> |  |                       |       |      |      |                       |      |    |    |  |
| Impiana Bayu 2 (Phase 3)         | 53 units 2-storey terrace houses   |                       | 24.5  |      |      |                       |      |    |    |  |
| Impiana Bayu 2 (Phase 4)         | 64 units 2-storey terrace houses   |                       |       | 31.6 |      |                       |      |    |    |  |
| Impiana Indah                    | 124 units 1-storey terrace houses  |                       |       |      | 37.3 |                       |      |    |    |  |
| Impiana 2                        | 52 units 2-storey terrace houses   |                       |       |      | 24.7 |                       |      |    |    |  |
| Impiana Damai 1                  | 198 units 2-storey terrace houses  |                       |       |      |      | 100.0                 |      |    |    |  |
| Impiana Casa 3A                  | 138 units 2-storey terrace houses  |                       |       |      |      |                       | 66.5 |    |    |  |
| Impiana Casa 3B                  | 173 units 2-storey terrace houses  |                       |       |      |      | 50.4                  |      |    |    |  |
| Impiana Square (Phase 1 )        | 90 units 2-storey shop offices   |                       |       | 87.9 |      |                       |      |    |    |  |
| <b><u>Others</u></b>             |  |                       |       |      |      |                       |      |    |    |  |
| Residensi SIGC (Phase 1)         | 70 units 2-storey terrace houses, 38 units 2-storey semi-detached houses, and 17 units 2-storey bungalow s |                       | 161.7 |      |      |                       |      |    |    |  |
| <b>Total</b>                     |  | <b>367.7</b>          |       |      |      | <b>216.9</b>          |      |    |    |  |

Pipeline launches in 2017:  
**RM1,064.4m**

- Launched
- To be launched





**Investment Merits**

### Stock Information

|                                   |            |
|-----------------------------------|------------|
| Share Price @ 20 February 2017    | RM2.39     |
| Number of shares ( 'm)            | 572.2      |
| Market Cap @ 20 February 2017     | RM1,367.6m |
| Warrant Price @ 20 February 2017  | RM0.37     |
| Number of warrants ( 'mil)        | 51.9       |
| Warrant Premium / (Discount)      | 15.9%      |
| PE Ratio (ttm)                    | 7.0x       |
| PE Ratio (ttm, fully diluted)     | 7.6x       |
| Dividend Yield (Annualized FY17)* | 5.8%       |

*\*based on 40% payout of FY17 annualized profit*

# Thank You

## Investor Enquiries

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Appendix

## Summary of Projects

| Project                    | Acres          | GDV (RM 'm)    |
|----------------------------|----------------|----------------|
| <b>Bandar Sri Sendayan</b> |                |                |
| Completed <sup>1</sup>     | 1,231.8        | 2,640.7        |
| Ongoing <sup>2</sup>       | 244.0          | 1,524.8        |
| Future <sup>3</sup>        | 1,084.3        | 3,710.6        |
| <b>Total</b>               | <b>2,560.1</b> | <b>7,876.1</b> |
| <b>Bandar Seri Impian</b>  |                |                |
| Completed                  | 426.5          | 764.2          |
| Ongoing                    | 61.3           | 339.5          |
| Future                     | 209.4          | 1,157.6        |
| <b>Total</b>               | <b>697.2</b>   | <b>2,261.3</b> |
| <b>Other Projects</b>      |                |                |
| Completed                  | 1,233.2        | 1,253.5        |
| Ongoing <sup>4</sup>       | 24.6           | 263.5          |
| Future <sup>5</sup>        | 278.9          | 2,629.5        |
| <b>Total</b>               | <b>1,536.7</b> | <b>4,146.5</b> |

## Notes

- <sup>1</sup> Includes total GDV and net saleable acreage for STV (GDV: RM785.9m / 638.9 ac)
- <sup>2</sup> Includes ready for sale sub-centres at Nusari Bayu (GDV: RM30.0m / 20ac) and Nusari Hijayu (GDV: RM12m / 8.1ac)
- <sup>3</sup> Includes GDV for land purchases at Labu (Bukit Era Development, GDV RM850.0m on 236.9 ac) and Rasah Kemayan (Ara Sendayan Development, GDV RM937.8m on 194.4ac); and STP (GDV: RM170.0m / 123.0ac)
- <sup>4</sup> Comprises Residensi SIGC (GDV: RM161.7m / 24.1ac) and M.Carnegie (GDV: RM101.8m / 0.5ac)
- <sup>5</sup> Includes high-rise serviced apartments in Kuala Lumpur (GDV: RM400m / 1.1ac), high-rise residences in Puchong (GDV: RM500m / 5.8ac), and second phase of Residensi SIGC (GDV: RM105m / 17.7ac)

| Project                                  | Type     | Site Area (acres) | No. of units | Take-up rate | Est. GDV (RM 'm) | Unbilled Sales (RM 'm)   | Commenced      | Completed |
|--|----------|-------------------|--------------|--------------|------------------|--------------------------|----------------|-----------|
| Hijayu 3 (Phase 1,2 & 3)                 | DST      | 32.3              | 339          | 73%          | 239.2            | 112.6                    | 2015           | 2017      |
| Hijayu 3B (Phase 1 & 2)                  | DST      | 32.6              | 333          | 100%         | 206.0            | 41.9                     | 2015           | 2018      |
| Suriaman 1 (Phase 1 & 2)                 | DST      | 41.1              | 385          | 100%         | 241.8            | 104.9                    | 2015           | 2017      |
| Hijayu Resorts Homes (Phase 1A & 1B)     | DSSD     | 16.2              | 64           | 100%         | 91.5             | 23.7                     | 2015           | 2017      |
| Sendayan Merchant Square 1 (Phase 1 & 2) | DSSO     | 26.0              | 164          | 96%          | 202.0            | 94.8                     | 2015           | 2017      |
| Sendayan Metropark 2B                    | DSSO     | 6.7               | 58           | 19%          | 74.0             | 7.6                      | 2016           | 2019      |
| Suriaman 2A                              | DST      | 23.6              | 267          | 67%          | 169.5            | 100.6                    | 2016           | 2018      |
| Suriaman 2B                              | DST      | 24.9              | 232          | 87%          | 160.0            | 105.5                    | 2016           | 2018      |
| Suriaman Biz (Phase 1)                   | DSSO     | 1.4               | 21           | 100%         | 25.5             | 25.5                     | 2016           | 2019      |
| Suriaman 3                               | DST      | 11.0              | 124          | 94%          | 73.3             | 52.7                     | 2016           | 2018      |
| Sub Centre @ Nusari Bayu                 | Comm Lot | 20.0              | 4            | 25%          | 30.0             | n/a                      | Ready for Sale |           |
| Sub Centre @ Nusari Hijayu               | Comm Lot | 8.1               | 2            | 0%           | 12.0             | n/a                      | Ready for Sale |           |
| <b>Total</b>                             |          | <b>244.0</b>      | <b>1,993</b> | <b>86.2%</b> | <b>1,524.8</b>   | <b>669.7<sup>1</sup></b> |                |           |

<sup>1</sup> Unbilled sales does not include completed project of Sendayan Metropark 2A (RM1.5m) and STV (RM51.9m)

| Project                            | Type         | Site Area (acres) | No. of units | Take-up rate | Est. GDV (RM 'm) | Unbilled Sales (RM 'm)   | Commenced | Completion |
|------------------------------------|--------------|-------------------|--------------|--------------|------------------|--------------------------|-----------|------------|
| Impiana Square (Phase 1)           | DSSO         | 10.0              | 90           | 32%          | 87.9             | 31.8                     | 2016      | 2019       |
| Impiana Bayu 2 (Phase 1, 2, 3 & 4) | DST          | 36.4              | 423          | 82%          | 189.6            | 72.0                     | 2015      | 2017       |
| Impiana Indah                      | SST          | 10.6              | 124          | 90%          | 37.3             | 31.6                     | 2016      | 2018       |
| Impiana 2                          | DST          | 4.3               | 52           | 44%          | 24.7             | 10.7                     | 2016      | 2018       |
|                                    | <b>Total</b> | <b>61.3</b>       | <b>689</b>   | <b>74.0%</b> | <b>339.5</b>     | <b>146.1<sup>1</sup></b> |           |            |

1 Unbilled sales does not include completed projects of Impiana Height (RM6.3m) and Impiana Bayu 1 (RM0.04m)

| Project                                | Type     | Site Area (acres) | No. of units | Est. GDV (RM 'm) | Commencement | Completion |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|--|----------|-------------------|--------------|------------------|--------------|------------|-------------------------------------|----------|------|-----|-------|---------|---------|--|------|-------|-------------------------------------|----------|------------------|---------|------|------|-------|---------------------|------|-------|-------------------------------------|----------|----------------------------|---------|------|------|------|----------|------|------------------|-------------------------------------|-------|------------------------|-------|------|------|------|----------|------|----------------------------|-------------------------------------|-------|-------------|----------|------|------|----------|----------|------|------------------------|-------|-------|----------------------|------|------|------|------|------|------|-------------|----------|------|-------------------------------------|------|------|------|------|------|-------|----------------------|------|-----|-------|----|------|------|----------|---|----|-------------------------------------|------|------|----|------|------|------|----------|---|-----|-------|----|------|--|------|--|
| Sendayan Merchant Square 1 (Phase 3)   | DSSO     | 5.0               | 0            | 0.0              | 2017         | 2020       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | Comm Lot |                   | 3            | 10.0             |              |            | Hijayu 3 (Phase 3)                  | DST      | 6.3  | 55  | 38.5  | 2017    | 2018    | Hijayu Resort Homes (Phase 2, 3, 4, 5) | DSSD | 68.9  | 137                                 | 226.0    | 2017/18          | 2019/20 | DST  | 361  | 286.0 | Hijayu Resort Villa | DSB  | 49.5  | 101                                 | 320.0    | 2019/20                    | 2020/21 | BL   | 1    | 4.0  | 2019     | 2020 | Hijayu Residence | DSB                                 | 56.0  | 67                     | 235.0 | 2020 | 2022 | BL   | 6        | 18.8 | Sendayan Merchant Square 2 | DSSO                                | 49.9  | 149         | 0.0      | tba  | tba  | Comm Lot | 4        | 0.0  | Suriaman Biz (Phase 2) | DST   | 1.1   | 0                    | 0.0  | 2017 | 2020 | DSSO | 17   | 21.0 | Suriaman 2C | Comm Lot | 32.9 | 0                                   | 0.0  | 2017 | 2019 | DST  | 253  | 179.0 | Sendayan Metropark 3 | DSSO | 6.6 | -     | -  | 2019 | 2011 | Comm Lot | - | -  | Sub Centre @ Sendayan TechValley 1A | DSSO | 46.4 | 32 | 51.2 | 2019 | 2021 | Comm Lot | 1 | 2.2 | DSSDF | 30 | 39.0 |  | DSTF |  |
| Hijayu 3 (Phase 3)                     | DST      | 6.3               | 55           | 38.5             | 2017         | 2018       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Hijayu Resort Homes (Phase 2, 3, 4, 5) | DSSD     | 68.9              | 137          | 226.0            | 2017/18      | 2019/20    |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | DST      |                   | 361          | 286.0            |              |            | Hijayu Resort Villa                 | DSB      | 49.5 | 101 | 320.0 | 2019/20 | 2020/21 | BL                                     | 1    | 4.0   | 2019                                | 2020     | Hijayu Residence | DSB     | 56.0 | 67   | 235.0 | 2020                | 2022 | BL    | 6                                   | 18.8     | Sendayan Merchant Square 2 | DSSO    | 49.9 | 149  | 0.0  | tba      | tba  | Comm Lot         | 4                                   | 0.0   | Suriaman Biz (Phase 2) | DST   | 1.1  | 0    | 0.0  | 2017     | 2020 | DSSO                       | 17                                  | 21.0  | Suriaman 2C | Comm Lot | 32.9 | 0    | 0.0      | 2017     | 2019 | DST                    | 253   | 179.0 | Sendayan Metropark 3 | DSSO | 6.6  | -    | -    | 2019 | 2011 | Comm Lot    | -        | -    | Sub Centre @ Sendayan TechValley 1A | DSSO | 46.4 | 32   | 51.2 | 2019 | 2021  | Comm Lot             | 1    | 2.2 | DSSDF | 30 | 39.0 |      | DSTF     |   | 84 | 75.6                                |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Hijayu Resort Villa                    | DSB      | 49.5              | 101          | 320.0            | 2019/20      | 2020/21    |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | BL       |                   | 1            | 4.0              | 2019         | 2020       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Hijayu Residence                       | DSB      | 56.0              | 67           | 235.0            | 2020         | 2022       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | BL       |                   | 6            | 18.8             |              |            | Sendayan Merchant Square 2          | DSSO     | 49.9 | 149 | 0.0   | tba     | tba     | Comm Lot                               | 4    | 0.0   | Suriaman Biz (Phase 2)              | DST      | 1.1              | 0       | 0.0  | 2017 | 2020  | DSSO                | 17   | 21.0  | Suriaman 2C                         | Comm Lot | 32.9                       | 0       | 0.0  | 2017 | 2019 | DST      | 253  | 179.0            | Sendayan Metropark 3                | DSSO  | 6.6                    | -     | -    | 2019 | 2011 | Comm Lot | -    | -                          | Sub Centre @ Sendayan TechValley 1A | DSSO  | 46.4        | 32       | 51.2 | 2019 | 2021     | Comm Lot | 1    | 2.2                    | DSSDF | 30    | 39.0                 |      | DSTF |      | 84   | 75.6 |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Sendayan Merchant Square 2             | DSSO     | 49.9              | 149          | 0.0              | tba          | tba        |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | Comm Lot |                   | 4            | 0.0              |              |            | Suriaman Biz (Phase 2)              | DST      | 1.1  | 0   | 0.0   | 2017    | 2020    | DSSO                                   | 17   | 21.0  | Suriaman 2C                         | Comm Lot | 32.9             | 0       | 0.0  | 2017 | 2019  | DST                 | 253  | 179.0 | Sendayan Metropark 3                | DSSO     | 6.6                        | -       | -    | 2019 | 2011 | Comm Lot | -    | -                | Sub Centre @ Sendayan TechValley 1A | DSSO  | 46.4                   | 32    | 51.2 | 2019 | 2021 | Comm Lot | 1    | 2.2                        |                                     | DSSDF |             | 30       | 39.0 |      |          |          | DSTF |                        | 84    | 75.6  |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Suriaman Biz (Phase 2)                 | DST      | 1.1               | 0            | 0.0              | 2017         | 2020       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | DSSO     |                   | 17           | 21.0             |              |            | Suriaman 2C                         | Comm Lot | 32.9 | 0   | 0.0   | 2017    | 2019    | DST                                    | 253  | 179.0 | Sendayan Metropark 3                | DSSO     | 6.6              | -       | -    | 2019 | 2011  | Comm Lot            | -    | -     | Sub Centre @ Sendayan TechValley 1A | DSSO     | 46.4                       | 32      | 51.2 | 2019 | 2021 | Comm Lot | 1    | 2.2              |                                     | DSSDF |                        | 30    | 39.0 |      |      |          | DSTF |                            | 84                                  | 75.6  |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Suriaman 2C                            | Comm Lot | 32.9              | 0            | 0.0              | 2017         | 2019       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | DST      |                   | 253          | 179.0            |              |            | Sendayan Metropark 3                | DSSO     | 6.6  | -   | -     | 2019    | 2011    | Comm Lot                               | -    | -     | Sub Centre @ Sendayan TechValley 1A | DSSO     | 46.4             | 32      | 51.2 | 2019 | 2021  | Comm Lot            | 1    | 2.2   |                                     | DSSDF    |                            | 30      | 39.0 |      |      |          | DSTF |                  | 84                                  | 75.6  |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Sendayan Metropark 3                   | DSSO     | 6.6               | -            | -                | 2019         | 2011       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | Comm Lot |                   | -            | -                |              |            | Sub Centre @ Sendayan TechValley 1A | DSSO     | 46.4 | 32  | 51.2  | 2019    | 2021    | Comm Lot                               | 1    | 2.2   |                                     | DSSDF    |                  | 30      | 39.0 |      |       |                     | DSTF |       | 84                                  | 75.6     |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
| Sub Centre @ Sendayan TechValley 1A    | DSSO     | 46.4              | 32           | 51.2             | 2019         | 2021       |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | Comm Lot |                   | 1            | 2.2              |              |            |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | DSSDF    |                   | 30           | 39.0             |              |            |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |
|  | DSTF     |                   | 84           | 75.6             |              |            |                                     |          |      |     |       |         |         |  |      |       |                                     |          |                  |         |      |      |       |                     |      |       |                                     |          |                            |         |      |      |      |          |      |                  |                                     |       |                        |       |      |      |      |          |      |                            |                                     |       |             |          |      |      |          |          |      |                        |       |       |                      |      |      |      |      |      |      |             |          |      |                                     |      |      |      |      |      |       |                      |      |     |       |    |      |      |          |   |    |                                     |      |      |    |      |      |      |          |   |     |       |    |      |  |      |  |

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| Project                              | Type        | Site Area (acres) | No. of units | Est. GDV (RM 'm) | Commencement | Completion |
|--------------------------------------|-------------|-------------------|--------------|------------------|--------------|------------|
| Hijayu Aman                          | DST         | 37.0              | 360          | 115.2            | tba          | tba        |
| RMMK @ TBS                           | SST         | 4.5               | 60           | 9.0              | tba          | tba        |
| Sendayan Aman (RMMK)                 | SST         | 26.5              | 182          | 27.3             | tba          | tba        |
| Sendayan Icon Park                   | Icon City   | 116.4             | 1            | -                | tba          | tba        |
| Sendayan - Lot Institution           | Institution | 23.1              | 1            | -                | tba          | tba        |
| Ara Sendayan (Phase 1A, 1B, 2, 3, 4) | DST         | 93.8              | 1081         | 727.0            | 2017/18      | 2019/20    |
| Ara Sendayan (Phase 5 - 6)           | DST         |                   | 144          | 105.0            |              |            |
|                                      | DSSD        | 27.9              | 56           | 98.8             | tba          | tba        |
|                                      | DSB         |                   | 3            | 7.0              |              |            |
| Bukit Era Project                    | SST/DST     | 236.9             | 1884         | 830.0            | tba          | tba        |
|                                      | DSSO/Gerai  |                   | 26           | 20.0             |              |            |
| <b>Total</b>                         |             | <b>888.6</b>      | <b>5,173</b> | <b>3540.6</b>    |              |            |

| Project                       | Type     | Site Area (acres) | No. of units | Est. GDV (RM 'm) | Commencement   | Completion     |
|-------------------------------|----------|-------------------|--------------|------------------|----------------|----------------|
| Impiana Point                 | DSSO     | 4.4               | 60           | 19.2             | tba            | tba            |
| Impiana Height (Phase 2)      | DSB      | 9.1               | 18           | 26.5             | 2018           | 2020           |
|                               | DSSD     |                   | 6            | 7.0              |                |                |
|                               | SSB      |                   | 14           | 14.0             |                |                |
|                               | SSSD     |                   | 8            | 6.0              |                |                |
| Impiana Bayu 2 (Phase 5)      | DST      | 2.9               | 0            | 0.0              | tba            | tba            |
|                               | Comm Lot |                   | 1            | n/a              |                |                |
| Impiana Alam                  | DSSD     | 29.9              | 158          | 79.7             | tba            | tba            |
|                               | DSSO     |                   | 30           | 12.0             |                |                |
| Impiana Biz                   | DSSO     | 3.5               | 43           | 17.2             | tba            | tba            |
| Impiana Square (Phase 2 to 5) | DSSO     | 52.0              | 306          | 306.0            | 2019/20        | 2021/22        |
|                               | TSSO     |                   | 0            | 0.0              |                |                |
|                               | Comm Lot |                   | 1            | 40.0             | Ready for sale | Ready for sale |
| Impiana Damai 1               | DST      | 18.3              | 198          | 100.0            | 2017           | 2019           |
| Impiana Damai 2A              | DST      | 13.8              | 124          | 70.8             | 2018           | 2020           |
| Impiana Damai 2B              | DST      | 14.0              | 165          | 92.8             | 2018           | 2020           |
| Impiana Bayu 3A               | DST      | 7.1               | 83           | 41.5             | tba            | tba            |
| Impiana Bayu 3B               | DST      | 32.4              | 416          | 208.0            | tba            | tba            |
| Impiana Casa 3A               | DST      | 9.8               | 138          | 66.5             | 2017           | 2019           |
| Impiana Casa 3B               | DST      | 12.3              | 173          | 50.4             | 2017           | 2019           |
| <b>Total</b>                  |          | <b>209.4</b>      | <b>1,942</b> | <b>1,157.6</b>   |                |                |

| Project                                   | Type     | Site Area (acres) | No. of units | Est. GDV (RM 'm) | Commencement | Completion |
|---|----------|-------------------|--------------|------------------|--------------|------------|
| Casa Sendayan (Phase 1 - 4)               | SST      | 31.3              | 447          | 150.0            | 2018         | 2019       |
|   | DST      | 77.0              | 1100         | 500.0            | 2018/20      | 2020/22    |
| Casa Sendayan (Phase 5 - 9)               | DST      | 118.8             | 1625         | 780.0            | tba          | tba        |
|   | DSSH     |                   | 60           | 60.0             |              |            |
| Residensi SIGC (Phase 2)                  | DST      | 17.7              | 78           | 70.0             | tba          | tba        |
|   | DSSD     |                   | 0            | -                |              |            |
|   | DSB      |                   | 14           | 35.0             |              |            |
| Lobak Commercial Centre (Phase 2)         | DSSO     | 4.2               | 14           | 23.2             | tba          | tba        |
|   | Comm Lot |                   | 2            | 6.1              |              |            |
| Cove Bay - PD                             | DSSD     | 4.6               | 26           | 46.8             | tba          | tba        |
|   | DSB      |                   | 2            | 4.0              |              |            |
| Taman Anggerik Tenggara                   | DSSD     | 18.4              | 60           | 20.7             | 2018         | 2020       |
|   | DSB      |                   | 177          | 33.7             | 2018         | 2020       |
| KL High rise mixed development            |          | 1.1               | tba          | 400.0            | tba          | tba        |
| Puchong high-rise residential development |          | 5.8               | tba          | 500.0            | tba          | tba        |
| <b>Total</b>                              |          | <b>278.9</b>      | <b>3,605</b> | <b>2,629.5</b>   |              |            |

